



DAY or EVENING | 2 SEMESTERS | Online and on-campus  
435 hours

AEC  
EEC.24

This intensive Residential real estate broker 2-semester training (AEC) is tailored for people interested in real estate and looking for a dynamic career.

This program trains students to execute all the tasks and functions required of a residential real estate broker. Working as intermediaries between buyers and sellers throughout all stages of the real estate transaction, real estate brokers advise, counsel and support clients.

Graduates will meet the criteria of the Real Estate Brokerage Act and pass the certification exam of the OACIQ (the authority of real estate brokerage in Québec).

This program is offered at the Montréal and Laval campuses and online.

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## Diploma

This program leads to an Attestation of College Studies (AEC).

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## Admission Criteria

- Have a training deemed sufficient and meet the admission criteria set for college studies
- Have a sufficient Knowledge of the French language in accordance to the Real Estate Brokerage Act

## Methods of Instruction

On-campus

- At the Montréal and Laval campuses

Real-time remote learning

- Training provided entirely in distance mode, with a teacher and in real time (synchronous)
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## Career Prospects

Graduates are qualified to become residential real estate agents.





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## Concentration Courses

- Financing of a Real Estate (45 h)
- Architecture and Construction (45 h)
- Real Estate Law (90 h)
- Contract Drafting (90 h)
- Management and Sales (45 h)
- Evaluation of a Real Estate (45 h)
- Task of a Residential Broker (75 h)

\* The College reserves the right to substitute some courses.

## Bring Your Own Device

The use of a laptop computer is highly recommended. This laptop must be equipped with the Windows operating system to work with all software. Standard or student license software must be installed when requested by teachers.

The following features are required for PCs:

- Processor: Intel I5 minimum
- Memory: 8 GB recommended
- Hard drive: 500 GB minimum
- Screen: 14 inches minimum
- Connectivity: Wi-Fi and LAN
- Ports: minimum of one USB 3.0 port

We recommend purchasing an external numeric keyboard if your laptop does not already have one.

Required software: Office Suite (Word, PowerPoint, Excel).

